



Chu Cho Industries LP
#201 - 1940 3rd Avenue
Prince George, BC V2M 1G7
www.chuchoindustries.ca

Business Development Lead

Who We are:

Chu Cho Industries LP. (CCI) is a resource and heavy construction company that works primarily within the forestry, mining, and transportation industries within the Mackenzie TSA. We operate two industrial properties in Mackenzie, BC which include an 1800 sq. ft. shop on a 5-acre lot and a modern 10,000 sq. ft. shop and office complex on a 10-acre lot. Administration, accounting, and management for CCI is based in Prince George BC, with opportunities to work in Mackenzie.

Chu Cho is owned by Tsay Keh Economic Development Corporation and we are excited to bring economic and capacity building opportunities to Tsay Keh Dene Members.

Check out our website at <https://chuchoindustries.ca/>

What We Offer:

We are in the process of building an exceptional team with the best and brightest in the industry. Chu Cho offers a challenging and rewarding work environment for talented and eager technical professionals. We offer a full-time position that includes an attractive wage, and benefit package.

Job Summary:

The Business Development Lead will be able to identify and negotiate strategic relationships with existing customers and is able to discover and develop new business opportunities in the Forestry and mining industries.

Responsibilities:

- Prospects for potential new opportunities within our target market: including Mining, Forestry, Logging, Road Building and maintenance, Transportation etc.
- Follows up and qualifies potential new business.
- Develops and maintains relationships with key customer personnel.
- Supports all areas of Operations.
- Work with VP of Operations to grow the business.
- Completes internal reports and paperwork in a timely fashion.
- Review project proposal/plans. Determine if the project schedule, financial objectives necessary resources are available to effectively bid the contract.



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- Compile competitive bid packages which ensure the profitability of the project, while similarly providing accurate estimates of job costs, timelines labor, equipment, and material requirements
- Plan construction methods and procedures according to company priorities with respect to: Safety, Environment, Quality, Schedule, and cost.
- Establish work plans, budgets, and staffing for each phase of the project, Arrange for the recruitment/assignment of appropriate staff and equipment
- Assess deliverables for quality assurance

What You Offer:

- 10 + years of experience in Forestry Operations, Mining, Logging etc.
- Work experience across all phases of operations
- Excellent problem- solving skills, knowledge, and Required Competencies
- High level of integrity and professionalism
- Excellent leadership, negotiation, interpersonal and communication skills
- Willingness to learn, perseverance and commitment to the Chu Cho team
- Able to work in a fast-paced environment.

Please submit your resume with cover letter in MS Word or PDF file format to:
hr@chuchoindustries.ca

We thank all applicants for their interest. Only qualified applicants will be contacted for an interview.