



Success for us is being proud of what we achieve and how we achieve it.

Mosaic Forest Management is a Canadian leader in sustainable timberlands management created through the affiliation of Island Timberlands and TimberWest (in 2018) and has operated on British Columbia's Coast for more than 100 years. We strive to be a global leader implementing the latest innovations and technologies across our operations, with our people and their safety and wellness as our highest priority.

The Opportunity

Mosaic is growing and seeking a **Log Trader** to work out of our Nanaimo office on Vancouver Island, British Columbia.

The Role

Reporting to the General Manager, Sales and Marketing, the Log Trader is a member of the team responsible for selling logs into the domestic and international markets to meet log marketing strategies and corporate objectives. Specific responsibilities include but are not limited to:

- > Providing leadership in safety through personal example;
- > Adhering to and demonstrating commitment to corporate values on a daily basis;
- > Selling and managing log inventories including price negotiations, participation in defining and maintaining manufacturing and sorting specifications, maintaining sales schedules and volume commitments, and minimizing value loss due to pests, weather, and sinkage;
- > Providing ongoing market guidance to both the Operations and Log Purchase groups through regular communication regarding quality control and market information;
- > Developing and maintaining relationships with customers in Coastal BC and abroad, and supporting those relationships through quality assurance and on-time delivery;
- > Anticipating and recognizing market changes;
- > Working in a team environment, respond to changes in market conditions and inventory levels by developing tactical action plans that address target customers, markets, products, and revised EUS/manufacturing specifications/priorities to maximize overall benefits to the Company; and
- > Managing log sales, and collaborating with Operations, Purchase, Product Planning and Supply Chain groups to achieve target inventory levels.

Required Skills and Experience

- > 5+ years' experience in log sales and marketing preferred, and extensive experience in the forest industry;
- > Working knowledge of coastal log species, end use sorts and log markets;

- > Proficiency in Microsoft Office applications;
- > Superior interpersonal, oral and written communications skills;
- > Able to work in collaborative, team-based environments;
- > Registered Professional Forester (RPF) or can demonstrate eligibility and progress towards registration is preferred but not required.
- > Coastal Log Scaling Licence is preferred but not required; and
- > Valid BC Driver's Licence.
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What You Get

Living on Vancouver Island surrounded by the Pacific Ocean on the west Coast of Canada. We offer a comprehensive and competitive benefits package which includes a company pension, health and dental coverage, accident and disability insurance, paid vacation and health and wellness incentives along with several other benefits and perks.

To Apply

Please submit your cover letter and resume to careers@mosaicforests.com by September 24, 2021. Use "Log Trader – YOUR NAME" in the subject line.

About Mosaic

Mosaic Forest Management manages the forest planning, operations, and product sales for TimberWest and Island Timberlands, delivering sustainable forest management within their private forest lands and Crown tenure areas. All forest lands are certified under the Sustainable Forestry Initiative (SFI).

Mosaic employs several thousand people directly and indirectly to achieve strong economic, social and sustainable outcomes from the working forest. We are Canadian owned by major Canadian public service pension funds.

Mosaic was the first forestry company in BC to achieve Progressive Aboriginal Relations Bronze Certification and then Silver Level Certification. Also, the first forestry company in the world to include the supply chain in its carbon accounting and recently certified by the Carbon Trust for our carbon accounting across the company's entire supply chain.

We are an equal opportunity employer committed to diversity and inclusion and welcome all interested applicants to apply.

To learn more, visit MosaicForests.com.