



### Explore A Career At Mosaic

Mosaic Forest Management Corporation is in the business of sustainable forest stewardship, managing private timberlands and public forest tenures in Coastal British Columbia for more than a century. Operating for over a century on Vancouver Island and coastal BC, Mosaic Forest Management is Canada's largest private timberland producer. We take pride in our land base and have a long-term view of managing our trees and the ecosystems in which they grow.

### The Opportunity

Mosaic is seeking a **Log Trader** to work out of our Nanaimo office on Vancouver Island, British Columbia.

### The Role

Reporting to the General Manager, Sales and Marketing, the Log Trader is a member of the team responsible for selling logs into the domestic and international markets to meet log marketing strategies and corporate objectives. Specific responsibilities include but are not limited to:

- > Providing leadership in safety through personal example;
- > Adhering to and demonstrating commitment to corporate values on a daily basis;
- > Selling and managing log inventories including price negotiations, participation in defining and maintaining manufacturing and sorting specifications, maintaining sales schedules and volume commitments, and minimizing value loss due to pests, weather, and sinkage;
- > Providing ongoing market guidance to both the Operations and Log Purchase groups through regular communication regarding quality control and market information;
- > Developing and maintaining relationships with customers in Coastal BC and abroad, and supporting those relationships through quality assurance and on-time delivery;
- > Anticipating and recognizing market changes;
- > Working in a team environment, responding to changes in market conditions and inventory levels by developing tactical action plans that address target customers, markets, products, and revised EUS/manufacturing specifications/priorities to maximize overall benefits to the Company; and
- > Managing log sales in collaboration with Operations, Purchase, Product Planning and Supply Chain groups to achieve target inventory levels.

**What we're seeking:**

- > 5+ years' experience in log sales and marketing with exposure to export markets is preferred, and extensive experience in the forest industry;
- > Working knowledge of coastal log species, end use sorts and log markets;
- > Ability and willingness to travel internationally;
- > Proficiency in Microsoft Office applications;
- > Superior interpersonal, oral and written communications skills;
- > Able to work in collaborative, team-based environments;
- > Registered Professional Forester (RPF) or can demonstrate eligibility and progress towards registration is preferred but not required.
- > Coastal Log Scaling Licence is preferred but not required; and
- > Valid BC Driver's Licence.

Mosaic values diversity and recognizes that talent comes in many forms. Even if you don't meet every qualification, we encourage you to apply. We're eager to learn about your unique knowledge, skills and experiences.

**What You Get**

Mosaic Forest Management is one of BC's Top 100 Employers. We are proud of our highly collaborative, respectful, and innovative work environment. Our employees are empowered with high levels of role autonomy and the ability to make decisions and lead change.

At Mosaic, we believe in rewarding our employees with a comprehensive and competitive package that reflects the value they bring to our team. Here's a glimpse of what you can expect when you join us:

- > Competitive compensation that matches your skills and experience.
- > Annual bonus tied to both individual and company performance, recognizing your contributions to our success.
- > Employer-paid premiums for a robust benefits package to support your wellness.
- > Company-funded defined contribution pension plan to help secure your future.
- > Generous paid vacation program, to recharge and relax.
- > Flexible work model, depending on your role.
- > We also offer various additional benefits and programs, including maternity and parental leave EI top-ups, opportunities for continuing education and professional development, and various discounts on goods and services.

*All programs and benefits are subject to change.*

**Compensation**

The annual salary range for this position is \$107,000 to \$133,000. Individual compensation is commensurate with skill, relevant experience, and education.

**To Apply**

Visit [mosaicforests.com/careers](https://mosaicforests.com/careers) and click on the **Job Opportunities** to apply. Deadline to apply is **January 3, 2025**.

At Mosaic, we believe in creating a workplace where everyone feels they belong and can contribute their whole, authentic selves to help us achieve our strategic goals. We're proud to be an Employer Partner of

the Canadian Centre for Diversity and Inclusion and we are dedicated to fostering an inclusive environment that values diversity and promotes equity.

If you require accommodation at any point during the recruitment process, please email [careers@mosaicforests.com](mailto:careers@mosaicforests.com)

### **About Mosaic Forest Management**

Mosaic Forest Management Corporation is in the business of sustainable forest stewardship, managing private timberlands and Public forest tenures in Coastal British Columbia for more than a century.

Mosaic employs several thousand people directly and indirectly, and is committed to achieving positive economic, social and sustainability outcomes from the working forest.

Mosaic's land base spans Coastal BC. Beyond generating strong economic returns, we manage our private forest lands to protect the cultural values of our Indigenous partners, provide sustainable forest stewardship and environmental services, and offer a variety of recreational opportunities, scholarships, and donations to our neighbouring communities.

For more information, visit [MosaicForests.com](http://MosaicForests.com).